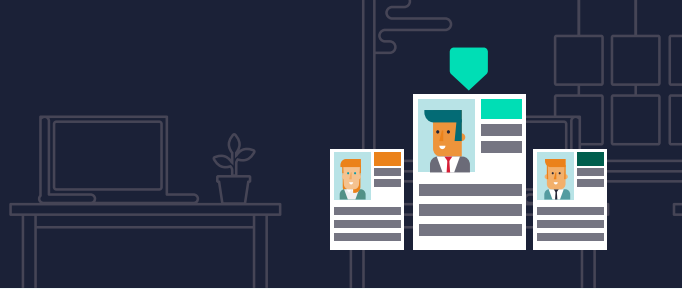


# Questions to ask prospective estate agents



Estate Agent: .....

Estate Agent Address: .....

Contact Name: .....

Contact Number: .....

.....

.....

What's the local market like? .....

Which properties have they recently sold that are like yours? .....

How many viewings does it take on average to sell a property? .....

What do they do to proactively generate viewings? .....

What sort of prices are they achieving? .....

How many negotiators do they have in the office and how are they paid? .....

Will you have one point of contact? .....

