The Rightmove House Price Index

The largest monthly sample of residential property prices

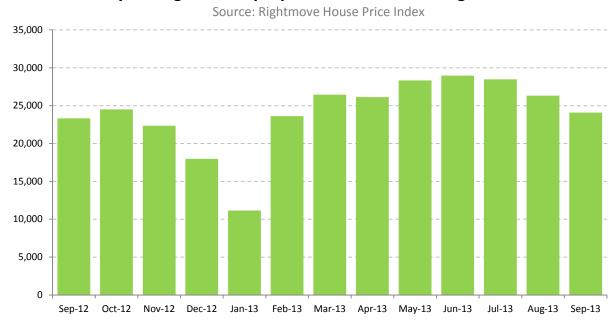
Under embargo for 00:01 hours: Monday, 16th September 2013

Rightmove predicts autumn price surge, raising 2013 forecast to +6%

| | September | August |
|-------------------------------|-----------|----------|
| Average Property Asking Price | £245,495 | £249,199 |
| % Change in Month | -1.5% | -1.8% |
| % Change in Past Year | +4.5% | +5.5% |
| Monthly Index (Jan 2002=100) | 199.7 | 202.8 |

- Summer price slowdown continues as discretionary sellers are distracted by the heatwave and wait to market their properties; those not willing or able to wait for the autumn price more aggressively by asking 1.5% (-£3,704) less than last month's sellers
- New seller numbers fall by 9% on last month, to the lowest level since February this year
- Fall in new listings and rise in search activity 'primes the pump' for an autumn price surge new sellers began asking for higher prices again two weeks ago
- Rightmove raises its 2013 forecast again from 4% to 6% as supply and demand imbalance grows

Weekly average of new properties to market in England & Wales



Rightmove measured 96,330 asking prices – circa 90% of the UK market. The properties were put on sale by estate agents from 11^{th} August 2013 to 7^{th} September 2013 and advertised on Rightmove.co.uk.

Rightmove.co.uk is the UK's largest property web site, advertising around 90% of all homes for sale via estate agents across the UK. The site attracts over 40 million visits from home movers each month who view in excess of 400 million pages. Each month Rightmove uses asking price data of up to 200,000 properties coming onto the market to produce this House Price Index - the largest, most accurate and up-to-date monthly index.



Overview

A drop in the number of sellers to the lowest monthly level since February has extended the summer holiday slowdown into a second month. The average price of new to the market property is down by 1.5% (-£3,704) this month, though remains up by 7.2% (+£16,506) so far in 2013. The combination of steadily improving buyer demand and a shortage of new property stock is likely to 'prime the pump' for an autumn price surge in some sectors of the property market.

Miles Shipside, Rightmove director and housing market analyst comments: "New seller activity has fallen again this month and the lower volumes of property coming to market over the summer have resulted in price drops that seem counter-intuitive given that buyer demand is holding up. Improving buyer activity appears to have become even further out of sync with sellers' appetite to come to market during the summer heatwave."

Rightmove measured 96,330 properties coming to market this month, the lowest monthly total since February. Fewer people choose to put their house on the market during the summer holiday season and those that were not willing or able to postpone marketing until the autumn appear to have priced their properties to sell quickly. Whilst it is not unusual to have a price fall during the summer months, with new sellers having dropped their asking prices in five of the last seven Septembers, it might have been anticipated that the more active market we have seen recently would lead to sellers bucking the trend.

Shipside adds: "Sellers have yet to respond en masse to increased buyer demand, with the summer heatwave distracting homeowners from the recovering market and increased chances of finding a buyer and moving home. It shows that potential sellers are still cautious and a return to a volume market remains elusive. Those that think the housing market is nearly back on its feet are missing the fact that the confidence and ability to take on extra debt have a considerable time-lag, and many potential sellers require green stalks of recovery rather than just green shoots".

While volumes of buyer transactions have begun their recovery, with the latest year-to-date transaction and mortgage approval statistics up by 8% and 16% respectively on the same period of 2012, new seller numbers have yet to react and are just 0.5% up so far this year compared to last. This month's latest fall in fresh property supply against a backdrop of increased willingness and ability to buy is likely to result in a price surge as the 'in before Christmas' market gathers pace. However, this surge will be most marked in areas and property types where demand is strongest, and properties in less sought-after areas may still struggle to find a buyer. Weekly analysis shows evidence of the start of an autumn upturn as new seller asking prices bottomed out at the end of August and started rising two weeks ago with the end of school holidays and the return of cooler weather.

Shipside forecasts: "The autumn market is set to heat up as the weather cools down following the summer lull in fresh property supply. While prices fell during the month overall, the last couple of weeks have seen the start of a turnaround, with more sellers choosing to come to market and pitching at higher prices as momentum rebuilds".

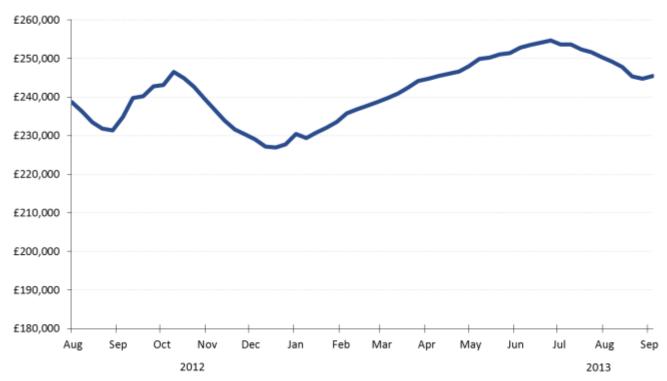
Rightmove is raising its 2013 forecast again, from 4% to 6%, as high search activity and a fall in stock of property on agents' books look set to create an autumn price surge. August saw Rightmove's traffic up more than 20% year-on-year and average property stock per estate agency branch has fallen from 72 properties to 70 as property coming off the market exceeds the amount coming on.

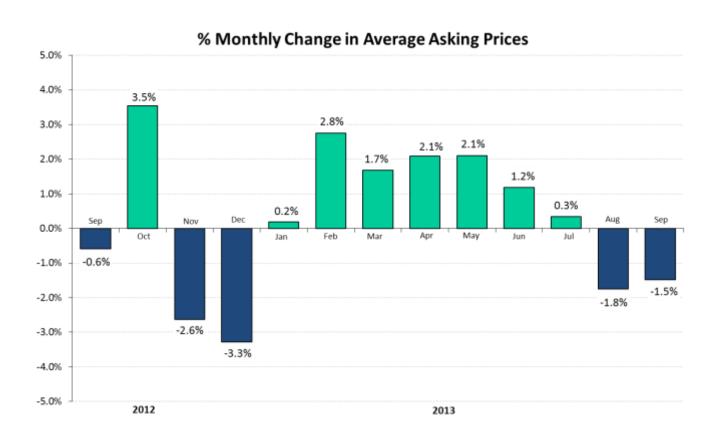
"This month's failure to deliver fresh supply and the resulting fall in property on agents' books will 'prime the pump' for an autumn price surge as buyer confidence and activity continue to increase" says Shipside. "Some buyers with decent deposits will try to land a property before Help to Buy potentially boosts buyer competition. As a result, we forecast the national average increase in new seller pricing for the whole of 2013 to be in the region of 6%, partly driven by the strength of southern markets but increasingly contributed to by the more buoyant areas of the north. Potential sellers should note that there is the possibility of this autumn's market being a better time to sell than 2014 if you are trading up. The price gap to trade up might be smaller now and there may be more competition from other sellers next year if January's second phase of Help to Buy unlocks the housing market".

1 HMRC, Transactions in England and Wales, July 2013 & Bank of England, June 2013



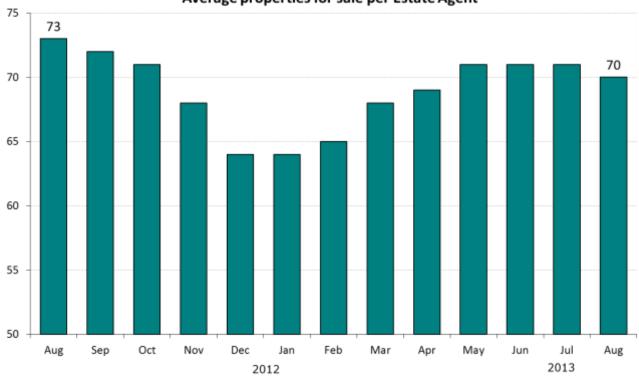
Rightmove Monthly Asking Price Trend



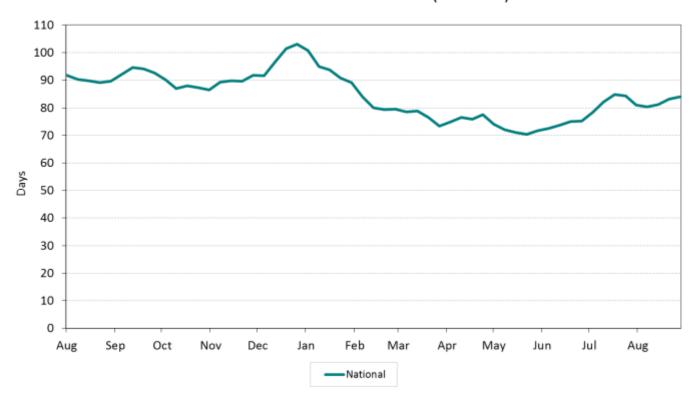




Average properties for sale per Estate Agent

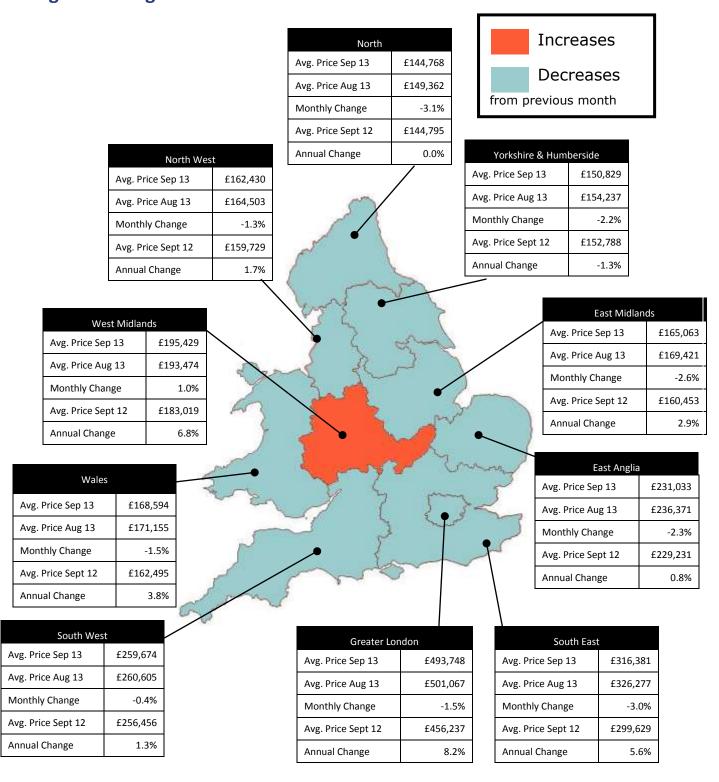


Time on Market Indicator (National)





Regions of England & Wales



If you are a journalist and would like a further breakdown on these regional statistics please contact the Press Office on: press@rightmove.co.uk or call 0845 456 8439



National Asking Price Trend

| Month | Index (Jan 2002 = 100) | % Change | Avg. Price |
|----------------|---------------------------|----------|------------|
| September 2012 | 191.1 | -0.6% | £234,858 |
| October 2012 | 197.8 | +3.5% | £243,168 |
| November 2012 | 192.6 | -2.6% | £236,761 |
| December 2012 | 186.3 | -3.3% | £228,989 |
| January 2013 | 186.7 | +0.2% | £229,429 |
| February 2013 | 191.8 | +2.8% | £235,741 |
| March 2013 | 195.0 | +1.7% | £239,710 |
| April 2013 | 199.1 | +2.1% | £244,706 |
| May 2013 | 203.3 | +2.1% | £249,841 |
| June 2013 | 205.7 | +1.2% | £252,798 |
| July 2013 | 206.4 | +0.3% | £253,658 |
| August 2013 | 202.8 | -1.8% | £249,199 |
| September 2013 | 199.7 | -1.5% | £245,495 |
| Annual Change | +8.6 | +4.5% | +£10,637 |

(National asking price includes other property types that are not classified below)

National Asking Price Trend by Property Type

| Month | Detached | Semi-Detached | Terraced | Flats/Apartments |
|----------------|----------|---------------|----------|------------------|
| September 2012 | £347,664 | £197,600 | £178,989 | £193,154 |
| October 2012 | £349,561 | £196,995 | £180,496 | £198,012 |
| November 2012 | £345,138 | £197,954 | £181,633 | £201,735 |
| December 2012 | £338,638 | £193,365 | £175,489 | £196,819 |
| January 2013 | £333,054 | £196,896 | £180,824 | £200,063 |
| February 2013 | £343,849 | £199,232 | £182,093 | £200,813 |
| March 2013 | £354,003 | £202,379 | £187,489 | £204,685 |
| April 2013 | £362,582 | £205,691 | £188,865 | £202,867 |
| May 2013 | £369,582 | £207,039 | £191,161 | £207,442 |
| June 2013 | £373,926 | £206,670 | £192,638 | £208,792 |
| July 2013 | £374,370 | £206,612 | £192,710 | £207,844 |
| August 2013 | £364,254 | £204,392 | £188,445 | £209,652 |
| September 2013 | £359,051 | £206,639 | £188,777 | £205,279 |
| Annual Change | +3.3% | +4.6% | +5.5% | +6.3% |

Press enquiries regarding the methodology employed and access to further analysis of the data held by rightmove.co.uk should be directed to the Press Office on press@rightmove.co.uk or call 0845 456 8439.



London's Best Performers September 2013

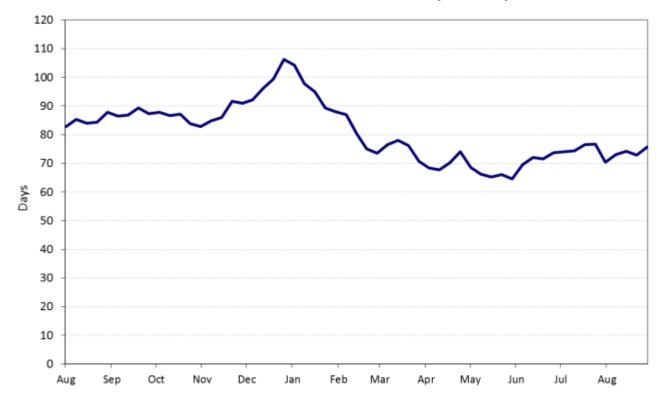
| London's Top 5 | Avg. Price Sep 13 | Avg. Price Aug 13 | Monthly Change | |
|----------------|----------------------|----------------------|-------------------|--|
| Croydon | £318,921 | £311,715 | 2.3% | |
| Tower Hamlets | £469,552 | £459,570 | 2.2% | |
| Bexley | £226,935 | £223,538 | 1.5% | |
| Enfield | £350,625 | £345,998 | 1.3% | |
| Harrow | £366,336 | £361,916 | 1.2% | |

London's Worst Performers September 2013

| London's Bottom 5 | Avg. Price Sep 13 | Avg. Price Aug 13 | Monthly Change | |
|------------------------|----------------------|----------------------|-------------------|--|
| City of Westminster | £1,432,897 | £1,547,440 | -7.4% | |
| Camden | £971,765 | £1,022,376 | -5.0% | |
| Brent | £665,407 | £689,840 | -3.5% | |
| Kensington and Chelsea | £2,155,341 | £2,227,896 | -3.3% | |
| Greenwich | £308,930 | £318,652 | -3.1% | |

London Time on Market

Time on Market Indicator (London)





London Boroughs

| Borough | Avg. Price Sep 13 | Avg. Price Aug 13 | Monthly Change | Avg. Price Sep 12 | Annual Change |
|------------------------|----------------------|----------------------|-------------------|----------------------|------------------|
| Kensington and Chelsea | £2,155,341 | £2,227,896 | -3.3% | £2,023,361 | 6.5% |
| City of Westminster | £1,432,897 | £1,547,440 | -7.4% | £1,349,383 | 6.2% |
| Hammersmith and Fulham | £977,466 | £988,076 | -1.1% | £856,664 | 14.1% |
| Camden | £971,765 | £1,022,376 | -5.0% | £917,322 | 5.9% |
| Richmond-upon-Thames | £735,360 | £747,401 | -1.6% | £654,233 | 12.4% |
| Islington | £729,278 | £734,836 | -0.8% | £624,909 | 16.7% |
| Wandsworth | £692,077 | £701,851 | -1.4% | £624,558 | 10.8% |
| Kingston-upon-Thames | £675,354 | £680,028 | -0.7% | £593,398 | 13.8% |
| Brent | £665,407 | £689,840 | -3.5% | £613,426 | 8.5% |
| Hackney | £599,577 | £598,220 | 0.2% | £538,393 | 11.4% |
| Barnet | £596,028 | £593,162 | 0.5% | £558,953 | 6.6% |
| Hounslow | £561,153 | £557,098 | 0.7% | £541,375 | 3.7% |
| Haringey | £560,123 | £556,041 | 0.7% | £551,944 | 1.5% |
| Lambeth | £514,945 | £522,027 | -1.4% | £446,562 | 15.3% |
| Ealing | £513,687 | £523,520 | -1.9% | £467,852 | 9.8% |
| Southwark | £493,363 | £487,788 | 1.1% | £430,444 | 14.6% |
| Merton | £474,999 | £472,144 | 0.6% | £447,333 | 6.2% |
| Tower Hamlets | £469,552 | £459,570 | 2.2% | £442,556 | 6.1% |
| Lewisham | £388,508 | £387,653 | 0.2% | £363,186 | 7.0% |
| Hillingdon | £375,902 | £373,853 | 0.5% | £364,219 | 3.2% |
| Harrow | £366,336 | £361,916 | 1.2% | £345,326 | 6.1% |
| Sutton | £352,545 | £360,841 | -2.3% | £332,506 | 6.0% |
| Bromley | £351,986 | £357,999 | -1.7% | £335,045 | 5.1% |
| Enfield | £350,625 | £345,998 | 1.3% | £342,314 | 2.4% |
| Waltham Forest | £325,900 | £328,796 | -0.9% | £294,139 | 10.8% |
| Croydon | £318,921 | £311,715 | 2.3% | £290,188 | 9.9% |
| Greenwich | £308,930 | £318,652 | -3.1% | £289,662 | 6.7% |
| Redbridge | £308,372 | £308,411 | 0.0% | £292,261 | 5.5% |
| Havering | £259,045 | £256,932 | 0.8% | £258,716 | 0.1% |
| Newham | £252,543 | £250,609 | 0.8% | £243,320 | 3.8% |
| Bexley | £226,935 | £223,538 | 1.5% | £216,422 | 4.9% |
| Barking and Dagenham | £218,242 | £215,855 | 1.1% | £219,898 | -0.8% |

(City of London excluded due to small number of residential properties.)

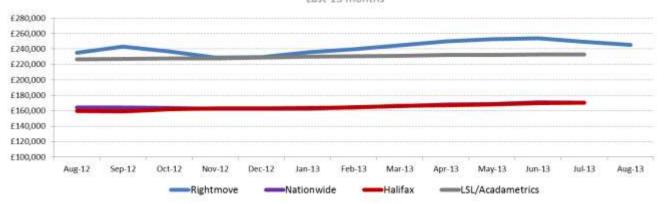


0845 456 8439 or press@rightmove.co.uk

Index Comparison

Index Comparison

Last 13 months



Rightmove: compiled from asking prices of properties as they come on the market via Rightmove's member estate agents over the previous month, covering over 90% the market. Not seasonally adjusted. (Seasonally adjusted figure used for the Halifax from Nov 2003, as no unadjusted figure has been published.)

Halifax: based on mortgage approvals of loans agreed by Halifax Bank of Scotland over the previous month, seasonally adjusted.

Nationwide: based on mortgage approvals of loans agreed by Nationwide Building Society over the previous month. Figure quoted for monthly change is seasonally adjusted.

LSL/Acadametrics: based sold prices for properties transacted in England and Wales using Land Registry.

Rightmove measures asking prices and does not seasonally adjust its figures, while Nationwide and Halifax both report data based on mortgage offers, seasonally adjusted. The index offered by the CLG (Department of Communities and Local Government) measure prices at completion stage, not seasonally adjusted.

Editors' notes

Advertising property for over 90% of all UK estate agents, Rightmove is in a unique position to identify any immediate changes in the market. Using a larger sample than any other house price reports, Rightmove's **House Price Index** is compiled from the asking prices of properties coming onto the market via the c.10,000 estate agency branches listing on Rightmove.co.uk. Rather than being a survey of opinions as with some other indices, it is produced from factual data of actual prices of properties currently on the market. The sample includes up to 200,000 homes each month – representing circa 90% of the market, the largest and most up-to-date monthly sample of any house price indicator in the UK. 95% of properties are sold via an agent, while only 75% are purchased with a mortgage. The index differs from other house price indicators in that it reflects asking prices when properties first come onto the market, rather than those recorded by lenders during the mortgage application process or final sales prices reported to the Land Registry. In essence, Rightmove's index measures prices at the very beginning of the home buying and selling process while other indices measure prices at points later in the process. Having a large sample size and being very up-to-date, the Rightmove Index has established itself as a reliable indicator of current and future trends of the housing market.

This month 13,764 properties have been excluded due to being anomalies.

About Rightmove.co.uk:

Rightmove.co.uk is the UK's leading property website, displaying details of homes for sale or rent to the largest online audience. It has around 90% of all properties for sale and at any time displays a stock of over one million properties to buy or rent, worth around £270 billion. All eight corporate estate agents (those with 100 or more branches) list their properties on the site. The Rightmove.co.uk site receives over 30 million visits every month and is consistently ranked number one property website in the UK (source: Experian Hitwise).

For further information on methodology please contact the Press Office on press@rightmove.co.uk or call 0845 456 8439.

