rightmove 🏠

The Ultimate Listing

Your listings on Rightmove do much more than advertise your properties, they say a lot about your brand and your approach to selling.

With over a million home hunters visiting Rightmove Overseas each month*, it's never been more important to take care of your listings. Follow our quick guide to getting it right on the UK's favourite property website.**



Images

Most people will notice the main image first and only when they're attracted to this image, will they read the description. It's vital to make this image count - the best available exterior shot usually works well and be sure to include other eye catching images in your listing, like pools or picturesque views from the property.

Get your listings from search list to short list! Adverts displaying more than 7 images can generate twice as many leads than those displaying 1-3 images.

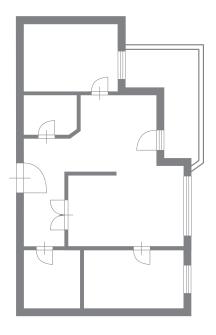
Floor plans

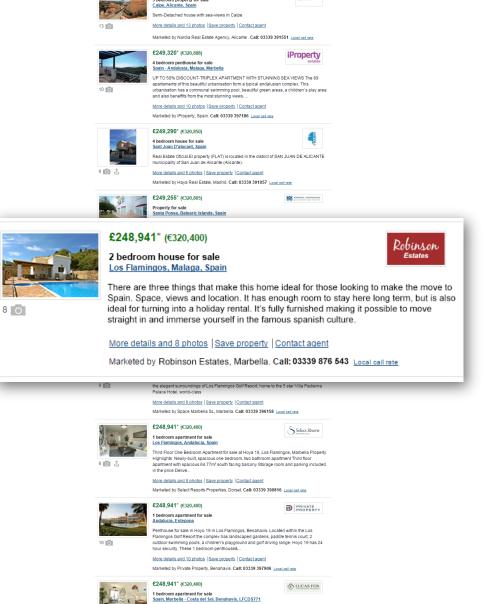
We asked buyers what encourages them to enquire about a property and discovered floor plans were the second most important factor behind the number of images.

37% of buyers said they wouldn't enquire about a property without a floor plan. Sellers understand how important they are so make sure you're the agent that has one on every property.

Want to avoid a common mistake?

Make sure you upload floor plans to the correct media tab on Rightmove, rather than placing them with the images of the property. Once uploaded to the floor plan tab home hunters can move between floors then zoom in and out of the image.





Summary Text

You have on average 3 seconds to get the attention of a buyer as they look over search results on the website, so don't waste this vital space! If a potential buyer doesn't click into your advert they cannot make an enquiry on the property.

How do you make your text stand out? Include the most attractive features of the property and information about the surrounding area and perhaps convenient transport links. If you could only say three sentences to a potential buyer about a property what would they be? Work that out and put them here!

4 top tips



Each listing should have at least 7 images, with dimensions of at least 1024 x 683

1-bedrooms apartment with fully-fitted kitchen in one of the most prestigious golf



Be consistent by making sure every listing has a great imagery, a floor plan, your logo and a good detailed description



An advert with photos, a floor plan, video & exact property location could generate up to 145% more views compared to a listing with just photos



Refresh your listings by rotating the main image and add something new to the summary text. Returning visitors to Rightmove may well view an advert initially overlooked

For more information about advertising on Rightmove contact your account manager or our customer service team on +44 (0)1908 712 205 or email overseas.support@rightmove.co.uk