

# Rightmove House Price Index

The largest monthly sample of residential property prices

May 2019 National edition

#### Regional price records defy Brexit uncertainty

- Price of newly-marketed property increases by an average of 0.9% (+£2,841) this month, buoyed by the spring market and consistent with the previous two-year average of 1.0%
- Four out of eleven regions are bucking any Brexit blues and have set new asking price records for newly-marketed property:
  - Prospective buyers in Wales, the West and East Midlands, and the North West are being confronted with all-time highs for the average price of property coming to market
  - Upwards price pressure and positive sentiment in these regions overcoming hesitancy to come to market, with average number of new sellers in the year to date steady at -0.3% compared with same period in 2018
  - In contrast the same comparison sees new listing numbers in the remaining seven regions down by an average of 6.5%

National average asking prices					
Month	Avg. asking price	Monthly change	Annual change	Index	
May 2019	£308,290	0.9%	0.1%	238.3	
April 2019	£305,449	1.1%	-0.1%	236.1	
National average asking prices by market sector (excluding Inner London)					
Sector	May 2019	April 2019	Monthly change	Annual change	
First-time buyers	£191,067	£190,920	0.1%	0.3%	
Second-steppers	£277,229	£275,573	0.6%	0.9%	
Top of the ladder	£553,243	£539,130	2.6%	0.5%	



#### Monthly asking price trend

Rightmove measured 133,690 asking prices this month, circa 90% of the UK market. The properties were put on sale by estate agents from 7<sup>th</sup> April 2019 to 11<sup>th</sup> May 2019 and advertised on Rightmove.co.uk.



## Overview

The price of newly-marketed property increases by an average of 0.9% (+£2,841) this month, buoyed as usual by the higher buyer demand associated with the more active spring market. What is surprising against the backdrop of Brexit uncertainty is that four out of eleven regions are showing few signs of any Brexit blues and have set new record highs for average asking prices.

Miles Shipside, Rightmove director and housing market analyst comments: *"Price increases are the norm at this time of year, with only one fall in the last ten years, as new-to-the-market sellers' price aspirations are under-pinned by the higher buyer demand that is a feature of the spring market. Indeed the 0.9% monthly rise is consistent with the previous two years' average rise of 1.0% over the same period. What will seem inconsistent to some, given the ongoing uncertainty of the Brexit outcome, is that four out of eleven regions have hit record highs for new seller asking prices."* 

Prospective buyers in Wales, the West and East Midlands, and the North West are being confronted with average prices of property coming to market at all-time highs. While the national rate of increase is virtually flat at +0.1% compared to a year ago, these regions have considerably higher prices than at this time last year, with Wales breaking through the £200,000 barrier for the first time. By contrast, London and its commuter belt (the South East and East of England regions) have seen year-on-year falls.

Shipside adds: "Buyers looking in Wales are faced with newly-marketed property prices that are 4.1% higher than 12 months ago, with the West Midlands at 3.0%, the East Midlands at 2.5%, and the North West at 2.1%. These increases are the result of a combination of strong demand, buyers' affordability headroom, and a continuing shortage of suitable properties. Agents in these areas say that Brexit concerns are not really on the agenda of home-movers; they are more concerned with satisfying their housing needs."

Compared to the rest of the UK, property owners in the regions which have reached new record prices seem to be overcoming hesitancy to come to market. Their average number of new sellers so far in 2019 is holding steady compared with last year, at just 0.3% down. In contrast the remaining seven regions are seeing new listing numbers for the year to date down by an average of 6.5% compared with the same period in 2018.

Shipside observes: "Activity breeds activity and a greater choice of fresh properties in these record-setting regions helps to spur buyers into action, especially if they have a property to sell. This in turn adds another new listing that might then tempt another buyer, in a virtuous circle. And in much of the rest of the country, despite the ongoing political uncertainty, agents are reporting that the lure of the right property at the right price still attracts good interest. In spite of some of the challenges in the market, interest in property remains very high. People's ongoing desire to satisfy their pent-up housing needs means that on average someone contacts an agent on Rightmove every second."

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### Agents' views

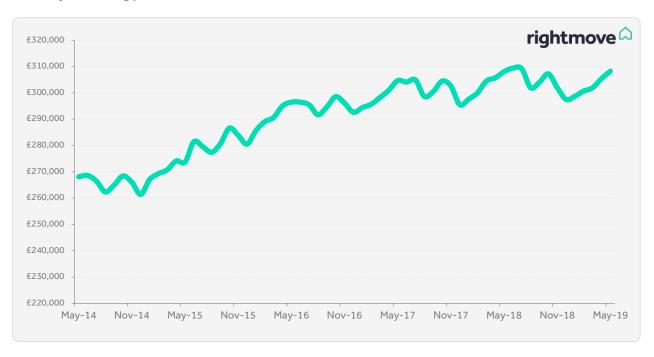
Ian Marriott, director at FHP Living in West Bridgford in Nottinghamshire, said: *"It's a strong market in the East Midlands at the moment, things are looking up. There are less buyers out there at the moment, but the people who are in the market are doers rather than people who will mess you around. Sellers shouldn't be disheartened if viewing figures are down because the quality of people who are interested in buying is better than before. I think people are just really bored of the whole Brexit debate. It feels like there is some kind of election every week and so the fear factor is perhaps subsiding, and people are just getting on with their lives. There may be 30% less people in our market, but the good news is that 70% of people still want to get on and move. We're possibly less affected than the London and southern regions because, being further removed from the city, we have a slightly more stable market. Things don't react as quickly here to the economy."* 

Dafydd Spear, sales manager at Belvoir Swansea, added: *"It's great that Wales has broken that £200,000 barrier and I think it's because there's not so much Brexit doom and gloom here. In terms of what's happening in Swansea, we're seeing lots of investment in the city centre which is really driving things and boosting the whole area, and of course we're all still waiting to see whether the Tidal Lagoon eventually gets the green light. But we're a very buoyant market. People still need to buy, and people still need to sell and over the last 12 months it's been all system go really. We've been seeing a few cheeky offers, but by and large we're getting houses sold at very close to their asking prices, and in some cases, exceeding them."* 



# Asking price trends

#### Five year asking price trend



#### % monthly change in average asking prices



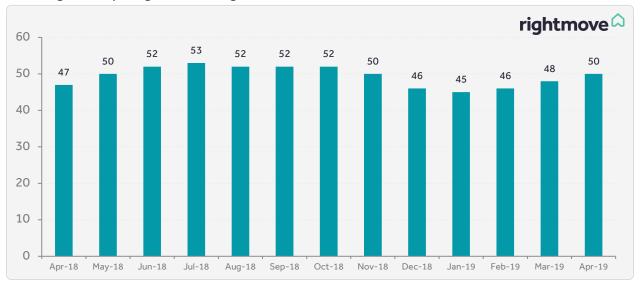
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## Average time to sell and stock



#### Average 'time to sell' (no. of days) - National



#### Average stock per agent (including Under Offer/Sold STC)

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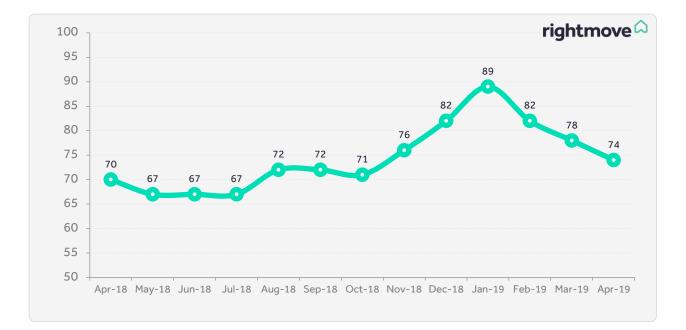
# **Regional trends**



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# London trends



#### Average 'time to sell' (no. of days) - London



# London trends

Borough data is based on a three-month rolling average and can be used as an indicator of overall price trends in each borough over time. It is not directly comparable with the overall London monthly figures.

Borough	Avg. price May 2019	Monthly change	Annual change
Barking and Dagenham	£316,839	1.0%	0.9%
Bexley	£408,233	1.2%	0.6%
Hammersmith and Fulham	£931,171	0.9%	-0.2%
Sutton	£470,697	2.5%	-0.3%
Southwark	£634,232	-1.8%	-0.5%
Islington	£770,123	1.1%	-0.8%
Hillingdon	£492,585	1.7%	-0.9%
Bromley	£530,492	0.5%	-0.9%
Waltham Forest	£481,926	0.8%	-1.0%
Enfield	£457,398	0.8%	-1.2%
Ealing	£555,611	0.8%	-1.4%
Havering	£406,075	-1.2%	-1.5%
Brent	£577,818	1.5%	-1.5%
Camden	£980,210	1.2%	-1.5%
Newham	£407,868	-0.3%	-1.8%
Merton	£645,116	2.7%	-2.0%
Hounslow	£540,484	-0.9%	-2.0%
Croydon	£437,195	1.2%	-2.2%
Kingston upon Thames	£610,076	0.4%	-2.3%
Harrow	£549,634	0.4%	-2.3%
Redbridge	£451,503	-0.4%	-3.2%
<b>Richmond upon Thames</b>	£832,012	2.7%	-3.3%
Wandsworth	£793,014	-2.4%	-3.5%
Lewisham	£464,200	1.3%	-3.5%
Barnet	£639,192	0.7%	-3.5%
Greenwich	£441,287	-0.1%	-3.5%
Haringey	£602,170	-0.1%	-3.7%
Kensington and Chelsea	£1,590,380	4.8%	-3.9%
Lambeth	£632,590	0.8%	-4.7%
Hackney	£626,095	0.1%	-4.9%
Tower Hamlets	£559,475	-0.5%	-6.1%
Westminster	£1,400,270	-1.7%	-6.3%

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# Editor's notes

#### About the Index:

The Rightmove House Price Index methodology was updated in January 2018. The report now includes data for Scotland and a number of measures have been refined. The stock per agent figure now calculates the average based on the number of properties an agent has on Rightmove each day across the month, rather than the average of the total number of properties each agent advertised in the month. London asking prices are now broken down into travel zones. For the purpose of historical comparisons, the historical figures have been restated based on the new methodology.

The Index includes asking price breakdowns in the housing market to offer trends at three different sectors of the market: first-time buyer, second-stepper and top of the ladder. Inner London prices have been excluded from this categorisation as the normal housing ladder is not really applicable.

Advertising property for over 90% of all UK estate agents, Rightmove is in a unique position to identify any immediate changes in the market. Rightmove's House Price Index is compiled from the asking prices of properties coming onto the market via over 13,000 estate agency branches listing on Rightmove.co.uk. Rather than being a survey of opinions as with some other indices, it is produced from factual data of actual asking prices of properties currently on the market. The sample includes up to 200,000 homes each month – representing circa 90% of the market, the largest and most up-to-date monthly sample of any house price indicator in the UK. The Index differs from other house price indicators in that it reflects asking prices when properties first come onto the market, rather than those recorded by lenders during the mortgage application process or final sales prices reported to the Land Registry. In essence, Rightmove's Index measures prices at the very beginning of the home buying and selling process while other indices measure prices at points later in the process. Having a large sample size and being very up-to-date, the Rightmove Index has established itself as a reliable indicator of current and future trends in the housing market.

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#### Market sectors explained:

**First-time buyer:** This figure represents the typical property a first-time buyer would purchase, covering all two bed properties and smaller that come to market (houses and flats).

**Second-stepper:** This figure represents the typical property of a person moving from their first home, covering all three and four bed properties that come to market (houses and flats) excluding four bed detached houses.

**Top of the ladder:** This figure represents asking prices at the top end of the market, covering all five bed properties and above (houses and flats), as well as four bed detached houses.

#### About Rightmove.co.uk:

Rightmove.co.uk is the UK's leading property website, displaying details of homes for sale or rent to the largest online audience. It is consistently ranked the number one property website in the UK (source: Experian Hitwise). It has circa 90% of all properties for sale and at any time displays a stock of over one million properties to buy or rent. The Rightmove.co.uk site attracts over 130 million visits from home movers each month with time on site averaging over one billion minutes per month (Rightmove data, July 2017).

