

# House Price Index

The largest monthly sample of residential property prices

## Prices hit record high as properties sell at fastest pace ever recorded

- National average price of property coming to market hits a new all-time high of £327,797, following a 2.1% (+£6,733) monthly jump
- Encouragingly, 145,000 properties were newly marketed this month, but not enough to meet buyer demand:
  - Number of sales agreed up by 55% on same period two years ago, reducing the stock of properties that are available to buy to the lowest proportion ever recorded
  - Buying frenzy for new stock, with both the average number of days to sell a property reaching its lowest ever level, and the number of houses selling within a week reaching its highest ever level
  - Mass market of two- and three-bedroom semi-detached homes selling fastest
  - March saw time spent on Rightmove surpass two billion minutes in one month for the first time
- Although some of the froth is likely to come off the market later in the year once some government economic measures end, we expect activity to remain robust for the rest of 2021

### National average asking price

Month	Avg. asking price	Monthly change	Annual change	Index
April 2021	£327,797	+2.1%	+5.1%	253.4
March 2021	£321,064	+0.8%	+2.7%	248.2

### National average asking price by market sector (excluding inner London)

Sector	April 2021	March 2021	Monthly change	Annual change
First time buyers	£203,564	£201,296	+1.1%	+4.2%
Second-steppers	£299,956	£293,028	+2.4%	+7.1%
Top of the ladder	£590,293	£571,983	+3.2%	+7.4%

Rightmove measured 144,737 asking prices this month nationally, circa 95% of the UK market. The properties were put on sale by estate agents from 7th March to 10<sup>th</sup> April 2021 and advertised on Rightmove.co.uk.

A monthly price surge of 2.1% (+£6,733) has propelled new seller asking prices to a new record high, with the national average now standing at £327,797. This figure shatters the previous record, set in October last year, by over £4,000. The big jump comes as buyer demand sets another new record, chasing the lowest ever proportion of property available to buy. This is now the fastest-selling market that Rightmove has measured since our records began.

**Tim Bannister, Rightmove's Director of Property Data comments:** *"This is only the second time over the past five years that prices have increased by over 2% in a month, so it's a big jump, especially bearing in mind that the lockdown restrictions are still limiting the population's movements and activities. The property market has remained fully open, and is fully active to such an extent that frenzied buyer activity has helped to push the average price of property coming to market to an all-time high. The stars have aligned for this spring price surge, with buyers' new space requirements being part of the constellation alongside cheap mortgages, stamp duty holiday extensions in England and Wales, government support for 95% mortgages and a shortage of suitable property to buy. There's also growing optimism due to the vaccination roll-out, which is helping drive the momentum for a fresh start in fresh surroundings. It does mean that this spring's buyers are facing the highest ever property prices, though with properties selling faster in the first two weeks of April than ever previously recorded by Rightmove at an average of just 45 days to be marked by the agent as sold, it seems that those buyers are not deterred. Almost one in four (23%) properties that had a sale agreed in March had been on the market for less than a week, which is also the highest rate that we've ever recorded. If you're looking to buy in the current frenetic market then you need to be on your toes and ready to move more quickly than ever before."*

Two- and three-bedroom semi-detached houses are being snapped up quickest, with 30% of those that are being marked as sold by agents having been on the market for less than a week. This suggests that the surge in activity is now being driven by the mass market where few buyers will be achieving the maximum stamp duty savings. Momentum is being partly driven by the lack of property coming to market over the last few months, which has reduced available stock levels as we move into the spring home-moving season. We can't compare with the same period a year ago in 2020 when the housing market was effectively suspended, but the number of properties coming to market in the last month is up by a modest 3% on the same period in 2019. This means it has now recovered to normal levels, but it is still massively outpaced by buyer demand. In contrast the number of sales agreed is up by 55% on the same period two years ago, and so the proportion of available property is at its lowest ever recorded by Rightmove. However some of the froth is likely to come off this spring surge later in the year as the challenging economic conditions come to the fore, some of the Government support to individuals and businesses unwinds, and the stamp duty holidays finally end in England and Wales. Nevertheless we expect activity to remain robust for the rest of 2021.

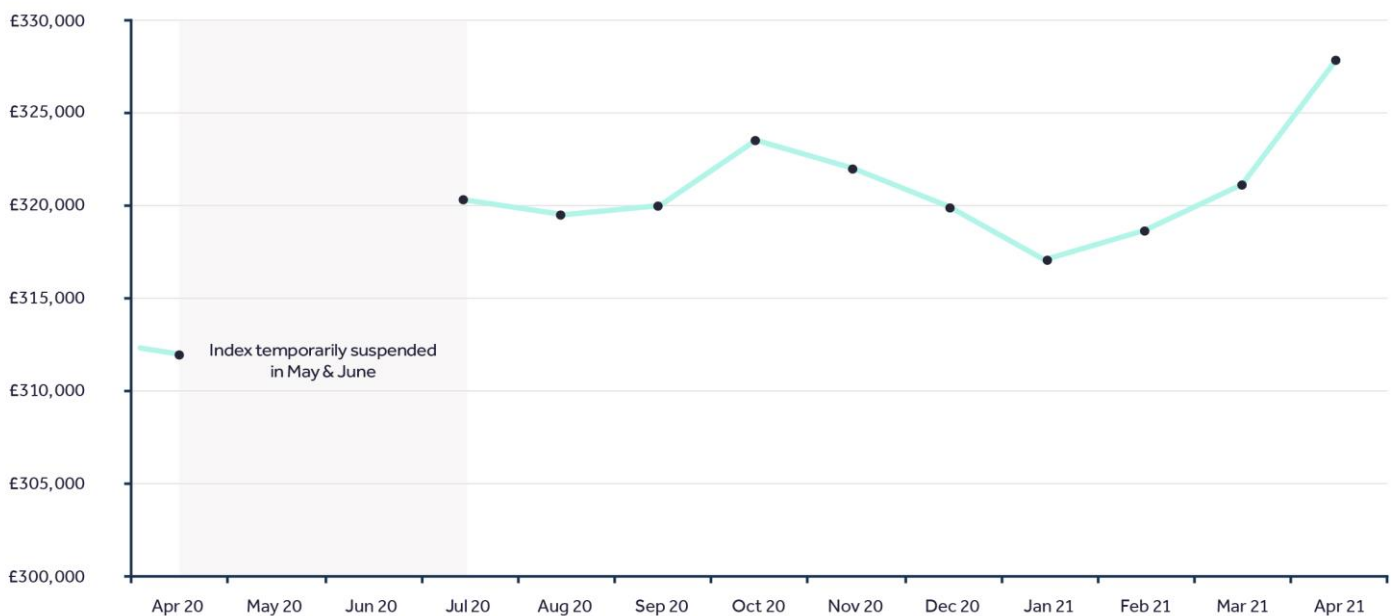
**Bannister adds:** *"The fast pace of the current market means that each week another activity record on Rightmove tumbles. Wednesday 7<sup>th</sup> April set a record of over 9.3 million visits to Rightmove, and March saw time spent on the site surpass two billion minutes in a month for the first time. This spring surge means that it's a good time to come to market and achieve a good price and a quick sale, especially if you don't have an onward purchase. The search for more space and new surroundings is still driving the market, with prices rising for the right property in the right location. Housing market activity remains high in Scotland where there has been no extension to the land and buildings transaction tax holiday which has now come to an end, which suggests that the same could happen when the tax holidays start to come to an end in England and Wales from the end of June. These rising prices will cause some buyer affordability challenges, as mortgage lending criteria are still constrained, and the record low available stock proportion will make it difficult for buyers to find the right property. Being able to act quickly when the right one does come along is vital, so having both a mortgage agreed in principle and your own property already sold subject to contract will help to get you to the front of the queue if you're looking to buy this spring."*

## Agents' Views

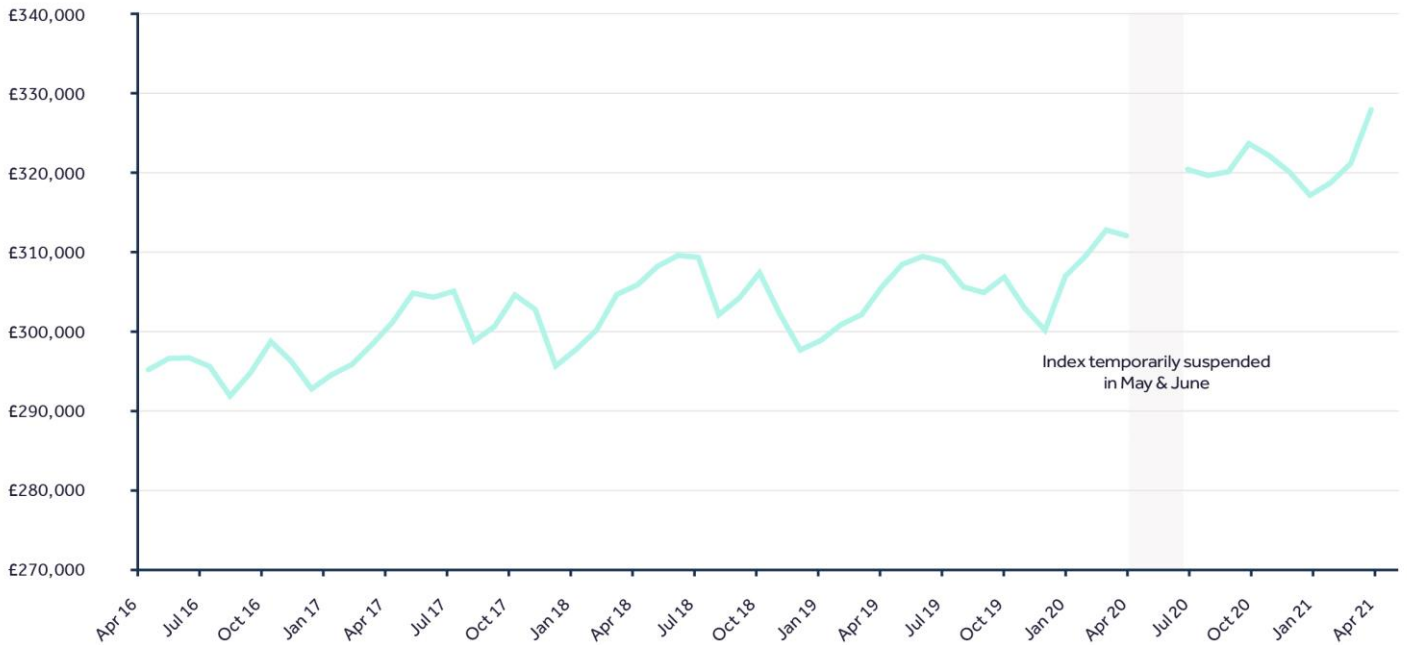
Richard Freshwater, Director at Cheffins said: *"This is the biggest lack of stock we've seen on the market for at least the past 20 years. Demand is huge, created by a perfect storm of low interest rates, the stamp duty holiday and changes in people's working patterns. The dreary five day a week commute for many is now over, and this has led to areas outside of London becoming some of the most in demand. On average, every house we put on the market at the moment sees over 40 requests for viewings, all from buyers who are in the position to move. The amazing thing as well is that this level of interest is throughout the market at all price levels, with demand for large country homes at the same rate as the more affordable, smaller city-based options. As competition is fierce, sealed bids have become the order of the day, with over 25 per cent of sales since February conducted by Cheffins ending up in a best and final offers situation. A good example of this, would be a five bedroom house in Great Shelford, just outside of Cambridge, which saw 27 viewings in just over a week, 12 offers and eventually sold for well over the asking price. Clearly, this level of competition has led to quickly rising prices in the local area and this trend is set to continue throughout the summer months. Many sellers are currently holding fire on putting their houses on the market until they have had their second Covid vaccination, and with this in mind, once the vaccine roll out gets into its later stages I would expect to see a good number of properties hit the market as people look to get on with selling."*

## Average asking price trend

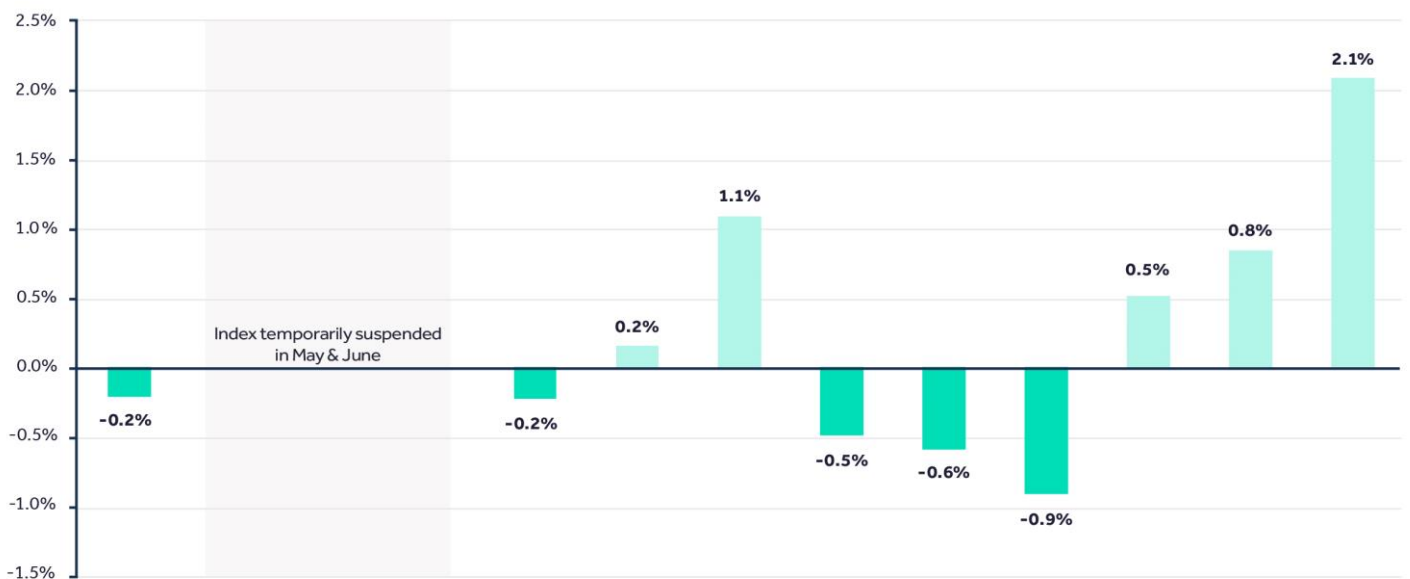
rightmove 



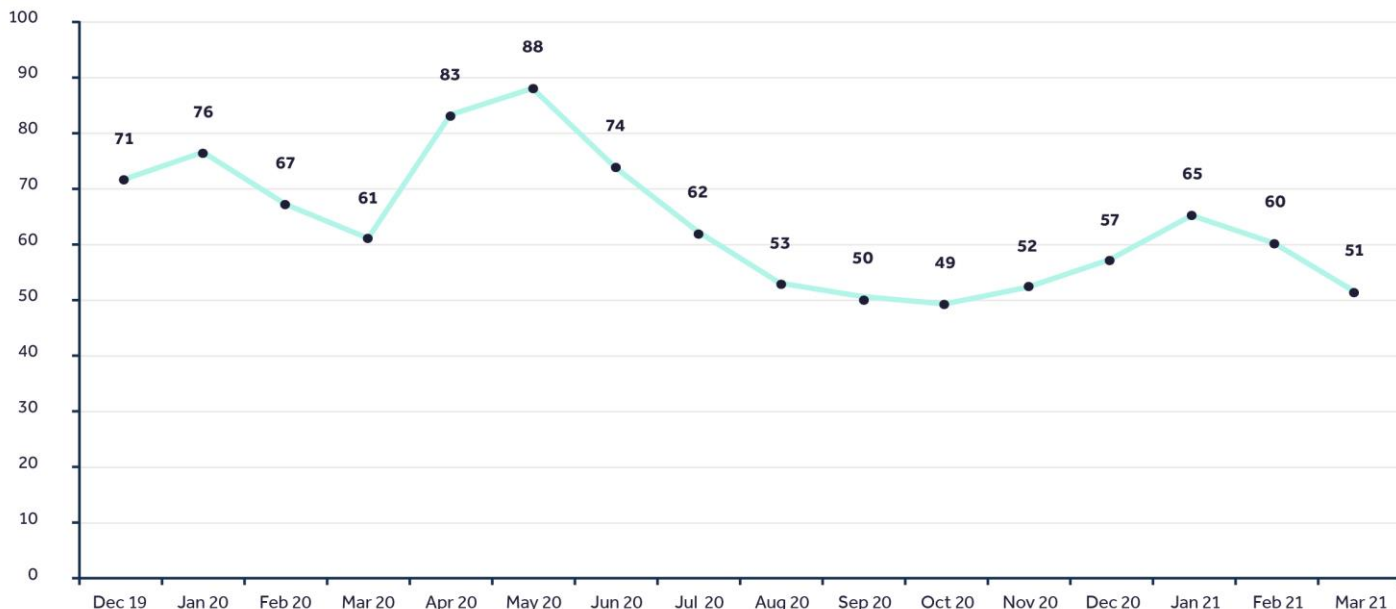
## Five year asking price trend



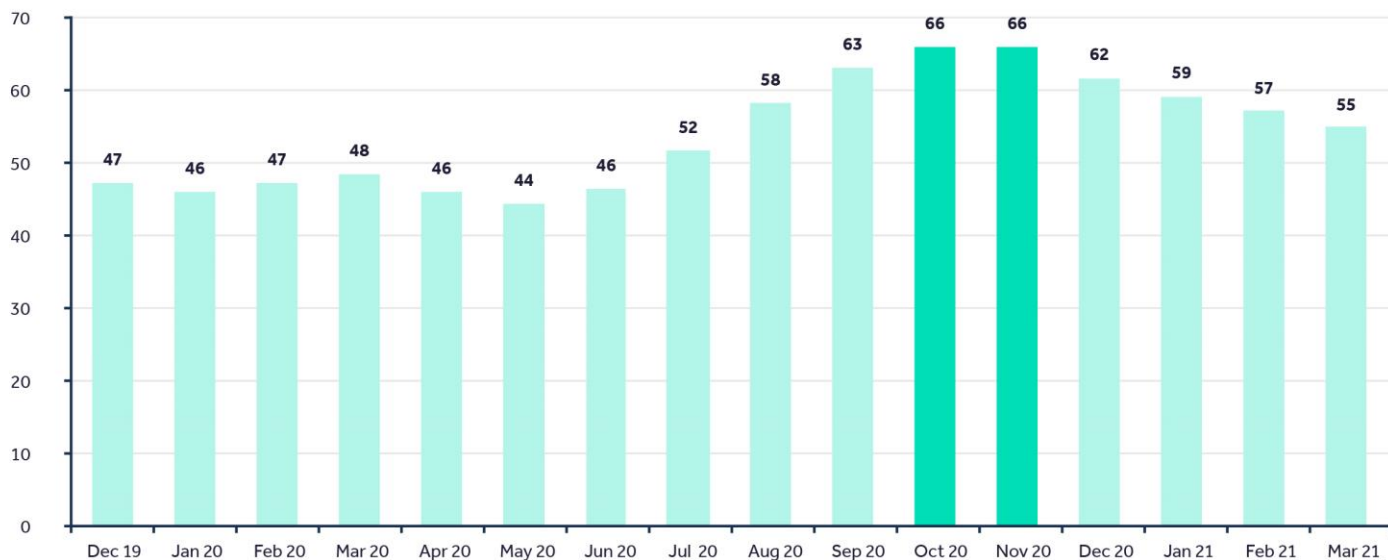
## % monthly change in average asking prices



## Average time to secure a buyer (no. days) National

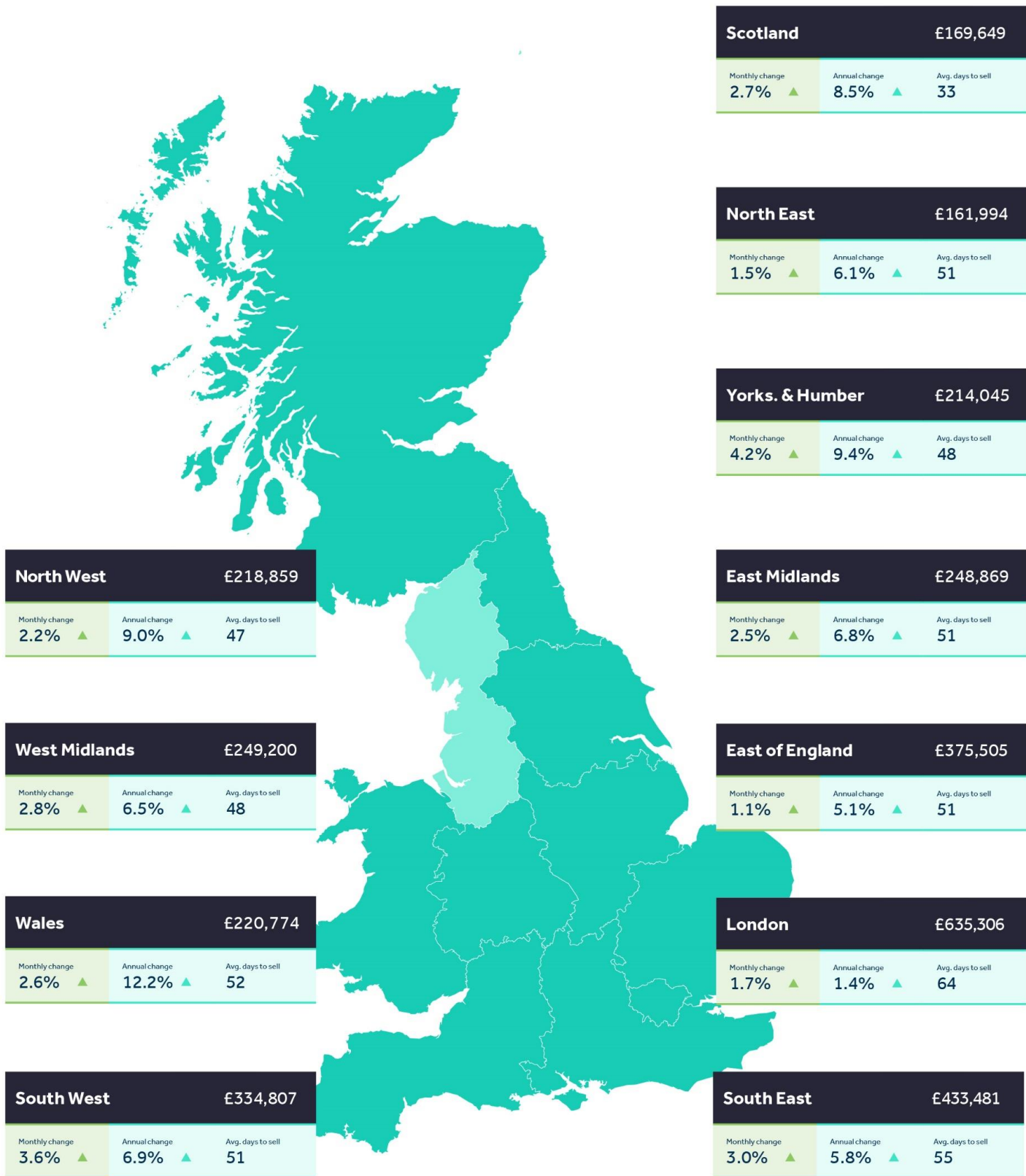


## Average stock per agent (including Under Offer/Sold STC)

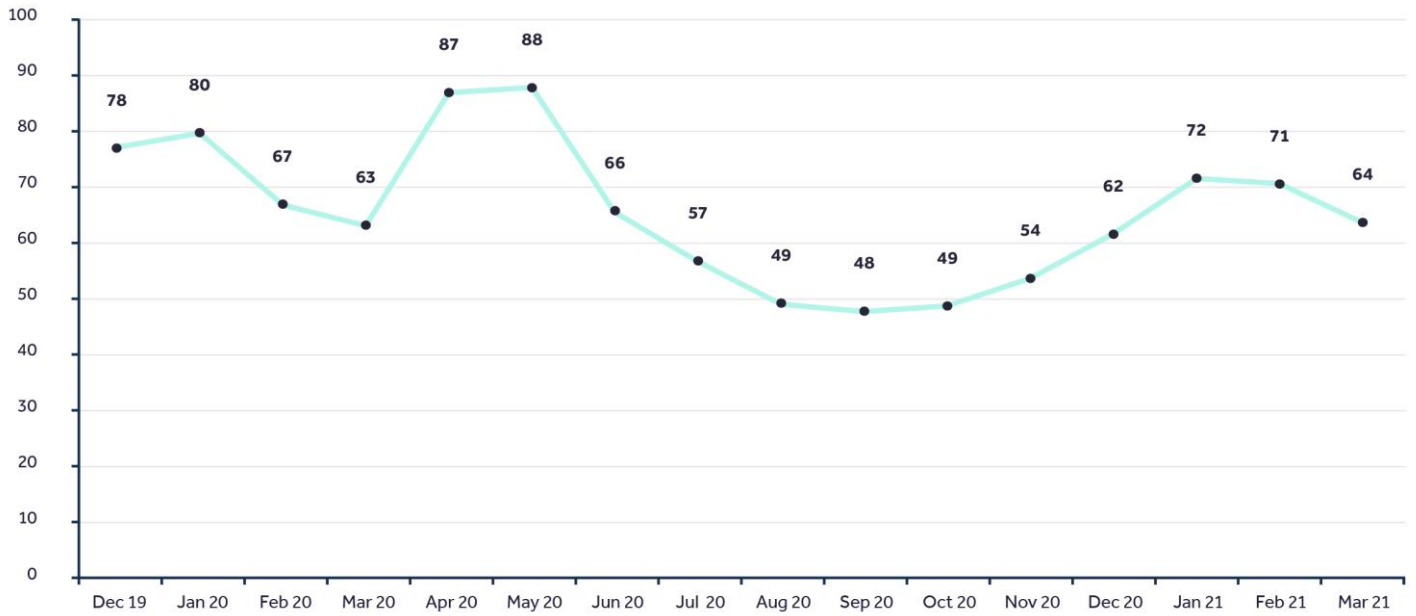


# House Price Index

● Increase from previous month    ● Decrease from previous month



## Average time to secure a buyer (no. days) London



Borough data is based on a three-month rolling average and can be used as an indicator of overall price trends in each borough over time. It is not directly comparable with the overall London monthly figures.

Borough	Avg. price April 2021	Monthly change	Annual change
Croydon	£436,485	1.9%	6.6%
Barking and Dagenham	£457,796	1.4%	6.1%
Bexley	£477,277	2.5%	6.1%
Enfield	£332,781	0.9%	4.9%
Redbridge	£477,839	2.0%	4.6%
Newham	£509,835	3.0%	4.0%
Havering	£577,333	2.0%	3.5%
Hillingdon	£436,278	1.1%	2.9%
Hackney	£642,815	2.4%	2.8%
Bromley	£427,030	1.5%	2.8%
Lewisham	£490,236	1.3%	2.7%
Harrow	£597,549	2.2%	2.5%
Richmond upon Thames	£658,977	4.2%	2.2%
Greenwich	£653,287	1.2%	2.1%
Waltham Forest	£511,788	1.5%	2.1%
Merton	£558,131	1.4%	2.1%
Brent	£485,714	2.5%	2.0%
Kingston upon Thames	£649,436	3.1%	2.0%
Barnet	£462,483	1.3%	2.0%
Hounslow	£874,501	2.0%	1.6%
Ealing	£569,514	2.1%	1.5%
Sutton	£563,822	2.5%	1.4%
Haringey	£623,592	1.2%	-0.7%
Lambeth	£656,797	2.6%	-1.2%
Southwark	£783,593	1.5%	-2.3%
Hammersmith and Fulham	£625,167	-0.1%	-2.4%
Wandsworth	£936,761	3.1%	-2.5%
Islington	£968,555	2.3%	-4.6%
Kensington and Chelsea	£1,525,989	0.7%	-4.7%
Tower Hamlets	£559,133	2.7%	-5.2%
Camden	£734,547	-1.3%	-6.3%
Westminster	£1,295,706	1.8%	-13.2%



---

## About the Index

The Rightmove House Price Index methodology was updated in January 2018. The report now includes data for Scotland and a number of measures have been refined. The stock per agent figure now calculates the average based on the number of properties an agent has on Rightmove each day across the month, rather than the average of the total number of properties each agent advertised in the month. London asking prices are now broken down into travel zones. For the purpose of historical comparisons, the historical figures have been restated based on the new methodology.

The Index includes asking price breakdowns in the housing market to offer trends at three different sectors of the market: first-time buyer, second-stepper and top of the ladder. Inner London prices have been excluded from this categorisation as the normal housing ladder is not really applicable.

Advertising property for over 90% of all UK estate agents, Rightmove is in a unique position to identify any immediate changes in the market. Rightmove's House Price Index is compiled from the asking prices of properties coming onto the market via over 13,000 estate agency branches listing on Rightmove.co.uk. Rather than being a survey of opinions as with some other indices, it is produced from factual data of actual asking prices of properties currently on the market. The sample includes up to 200,000 homes each month – representing circa 95% of the market, the largest and most up-to-date monthly sample of any house price indicator in the UK. The Index differs from other house price indicators in that it reflects asking prices when properties first come onto the market, rather than those recorded by lenders during the mortgage application process or final sales prices reported to the Land Registry. In essence, Rightmove's Index measures prices at the very beginning of the home buying and selling process while other indices measure prices at points later in the process. Having a large sample size and being very up-to-date, the Rightmove Index has established itself as a reliable indicator of current and future trends in the housing market.

---

## Market sectors explained

**First-time buyer:** This figure represents the typical property a first-time buyer would purchase, covering all two bed properties and smaller that come to market (houses and flats).

**Second-stepper:** This figure represents the typical property of a person moving from their first home, covering all three and four bed properties that come to market (houses and flats) excluding four bed detached houses.

**Top of the ladder:** This figure represents asking prices at the top end of the market, covering all five bed properties and above (houses and flats), as well as four bed detached houses.

---

## About Rightmove.co.uk

Rightmove.co.uk is the UK's leading property website, displaying details of homes for sale or rent to the largest online audience. It is consistently ranked the number one property website in the UK (source: Experian Hitwise). It has circa 95% of all properties for sale and at any time displays a stock of over one million properties to buy or rent. The Rightmove.co.uk site attracts nearly 141 million visits from home movers each month with time on site averaging 1.1 billion minutes per month (Rightmove data, July 2019).